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Agency of Human Services

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Announcing Vermont Health Connect Revised 2015 Broker Compensation Fee

Health insurance brokers have played, and continue to play, a vital role in helping small employers and individuals buy the right health insurance plans for their needs and budget. Vermont Act 171 of 2012 directed the Department of Vermont Health Access (DVHA) to establish a standard fee or compensation schedule that allows licensed brokers to be appropriately compensated for assisting eligible employers, employees and individuals to enroll into qualified health plans. Act 171 also specified that these broker fees are to be separate from health plan premiums. This memo announces the fee schedule that will apply to brokers for services related to 2015 Vermont Health Connect plans.

The 2015 broker fee schedule will be a maximum of \$20 per month for each employee or individual who designates a registered broker and receives assistance in enrolling into a qualified health plan. The monthly fee for employers will be based on the number of employees enrolled as of January 2015 (or the first plan month if not on a calendar year basis) and will not vary from month to month. The maximum amount is for the total fee and must be inclusive of any ongoing costs related to invoicing and collection. Please note that neither the State of Vermont nor the federal government will provide subsidies for employers or brokers in 2015. Brokers are authorized to enter into alternative contractual arrangements with their clients, including other services, and to bill the client directly for the monthly fee. The Third Party Administrator's billing of December 2014 enrollment will be the last bill issued on behalf of VHC.

This fee level will apply to calendar year 2015 only. A broker fee schedule applying to 2016 will be considered during the first half of 2015 and announced in July 2015.

In addition to establishing the broker fee schedule, the State of Vermont has and will continue to support the broker community with training, a dedicated service line for assisters, and VHC staff to help with inquiries from the broker community.

We appreciate your assistance and welcome your continued participation with Vermont Health Connect in service to the health insurance needs of Vermonters.

Sincerely,


Mark Larson
Commissioner

